



Foto: Burkhardt GmbH

Burkhardt GmbH

* Efficient and smart purchase

„Increase purchase efficiency and effectiveness through myOpenFactory.“

Dipl.Kfm. Wolfgang Sticht, Burkhardt GmbH,
supervisor for organisation, IT and leader materials
management

Initial Situation

Burkhardt GmbH with its location at Bayreuth has been founded in 1861. Having more than 300 employees it produced automatic punching presses, stone processing machines as well as cast components in one-off and low volume production. The company's purchasing department consisted of 6.5 employees. The complexity of the operative handling of orders due to the raising demands significantly increased over the passed years.

At the same time strategic tasks became more and more important for the purchasing department: „This includes a non-compromising supplier management, lasting improvement on adherence to delivery dates, more economic procurement abroad, development of qualifications of collaborators and optimising of processes. For small and medium size enterprises, the core competence „order fulfilment“ is only obtainable at very high costs and with great efforts and even then it is still far from being what is termed 'best practice'“, explains Wolfgang Sticht.

MyOpenFactory allows enterprises of all sizes to connect electronically with little efforts and through only one interface.

At Burkhardt, document types such as inquiries, offers, orders and order confirmations are exchanged electronically. At Burkhardt GmbH, myOpenFactory visualized electronically all relevant procurement processes and thus data acquisition expenditure and data transfer are considerably reduced.

„The proportion of open orders through myOpenFactory amounts to about 50%. For a medium-size enterprise that we are, having such a proportion is very outstanding. All handling processes that might yet be reduced in order to save efforts may be worked into the trouble shooting guide and will thus become an investment in favour of our delivery reliability“, says Wolfgang Sticht.

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Foto: Burkhardt GmbH

Burkhardt GmbH - Combining tradition with innovative technology

Branch:	Machinery – and Plant Engineering
Products:	Automatic punching presses, stone processing machines and cast components
Production Fields:	Stone processing, metal forming technology, foundry
Employees:	Approx. 300 (2008)
Standorte:	Bayreuth
ERP-System:	INDUS

MyOpenFactory - Results

Transactions through myOpenFactory help gaining a time advantage of a half a position per 25 %. Collation of master data through myOpenFactory additionally reduces acquisition efforts. Current and precise informations are therefore guaranteed.

Selection of electronically linked suppliers:

Adolf Würth GmbH & Co. KG, Balluff GmbH, Eriks GmbH, Festo AG & Co. KG, DK Metallbearbeitung GmbH, Gebelein Lasertechnik GmbH, ifm electronic GmbH, KTR Kupplungstechnik GmbH, MB Stahltechnik GmbH, SEW Eurodrive GmbH & Co. KG, Rittal GmbH & Co. KG, F. Reyher Nchfg. GmbH & Co. KG, Siemens AG, Wago Kontakttechnik GmbH & Co. KG, Zitec Industrietechnik GmbH, ZTS-Schwedler.

Criteria for Decision

The essential criteria for decision are:

- Considerably reduced data acquisition expenditure
- One interface to connect all sorts of different partners electronically
- Supports project- and schedule management
- Connecting small-size enterprises via Web-Cockpit
- Non-sector specific, with special emphasis on machine construction
- Collation of master data

myOpenFactory eG

For cross-linked manufacturers the myOpenFactory eG provides an integration platform for inter-company data exchange. It has been developed especially for order fulfilment and process execution of small- and medium-size companies and can easily be integrated into the existing ERP-Systems. This platform is based on the myOpenFactory standard and has evolved from industrial and academic research. MyOpenFactory standard has been developed by the registered co-operative since the conclusion of the research project in October 2007. The members of the myOpenFactory co-operative have made it their goal to become an independent forum to vote on future IT-standards.

myOpenFactory eG

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